4 Reasons to Partner with SCW Health & Fitness Business Summit

- Develop and grow your list of interested and engaged customers
- ▶ Get in front of industry owners, managers & directors
- Maximize your ROI & brand exposure through targeted organic emails, text messages & live sessions
- Navigate the white noise of social media & connect with customers face-to-face

SPONSORSHIP BENEFITS	Start-Up	Innovators	Leaders	Experts
Lecture Session Presentation (75 min)	1	2	2	3
Feature in Club Conference Emails	1	2	3	4
eCoupon		1	2	3
Social Media Post (Facebook, Twitter, Instagram, Pinterest, LinkedIn)		1	2	2
Article in SCW Health & Fitness Business News			1	2
Article in SCW Spotlite eNewsletter			1	2
Ad in SCW Spotlite eNewsletter			1	2
Promotion in Daily MANIA® Email				1
Expo Booth				1
Business Keynote				1

Over 50 Lecture, Workshop & Panel Topics Include:



Build a Better Fitness Business Today.

Partnership & presenting opportunities: Email: partner@scwfit.com or Call or Text: 847.562.4020



HEALTH & FITNESS BUSINESS SUMMIT

FR1		5 Social Media Do's & Don'ts		
7:00am-8:15am		Maurer		
FR2		New Hire to All-Star		
9:15am-10:30am		Stevenson		
FR3 Session 1 10:45am- 12:00pm	FR3 Session 2 11:30am- 12:45pm	Multi-Media Marketing for Growth & Profitability Kooperman Session 2		
FR4 1:00pm-2:15pm		Hows and Whys of In-Club Education Hoff		
FR5		Digital, Virtual & Live, Oh My!		
2:30pm-3:45pm		Maurer		
FR6		Leading for Maximum Performance		
4:00pm-5:15pm		Kooperman		
FR7 6:00pm-7:00pm		STATE OF THE INDUSTRY Darden, Howard, Kooperman & Murphy Madden		
SA1		Instant Success with Instagram		
7:30am-8:45am		Hoff		
SA2 KEYNOTE 9:45am-11:00am		SLINGSHOT LEADERSHIP with Brent Darden		
SA3		Bootcamp for Your Front Line		
11:15am-12:30pm		Hoff		
SA4 Session 1 12:45pm- 2:00pm	SA4 Session 2 1:30pm- 2:45pm	Savvy Social Media in the Fitness Space Hogg		
SA5		Making the Most of the Millennial Market		
3:00pm-4:15pm		Murphy Madden		
SA6 4:30pm-5:45pm		Wearable Technology - Exceptional Member Engagement Fitzpatrick		
SA7 6:00pm-7:00pm				
SU1		Relevant Fitness: Myths, Marketing & Money		
7:30am-8:45am		Ross		
SU2		Build + Achieve Your Business Visions		
9:00am-10:15am		Polson		
SU3		10 Steps to Launching Successful Programs		
11:00am-12:15pm		Murphy Madden		
SU4		Creating Standout Online Marketing		
12:30pm-1:45pm		Polson		



DC February 24-26, 2023 California

Mar. 31 - Apr. 2, 2023

Florida Apr. 14-16, 2023 Atlanta July 21-23, 2023

Dallas Aug. 25-27, 2023

ChicagoSept. 29 - Oct 1, 2023

Finance

Boston Nov. 3-5, 2023

20+ Seminars led by 10+ Elite Experts Focused on Fitness Business Solutions:

- Social Media
 Sales/Retention
 Fitness Trends
- Marketing
 Membership
- Technology Programming Leadership

www.scwfit.com/BUSINESS

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MANIA® Fitness Pro Conventions Now Featuring the SCW Health & Fitness Business Summit

The SCW Health & Fitness Business Summit is the perfect place for Managers, Owners, and Directors to take their Clubs & Studios to the next level by learning from the experts. Learn skills and techniques to grow your business, from those who have paved the way.

Exclusive, Non-Union Venues

Enjoy the full range of fitness offerings in seven beautiful venues. MANIA®s are held in exclusive hotels - Grand Hyatts, Westins & Hiltons - all of which are non-union, allowing exhibitors the freedom and savings to exhibit without exorbitant drayage fees.



Intimate & Affordable for Owners, Directors and Managers

Reach 450+ Fitness Industry Owners, Managers and Directors spanning across Commercial Multipurpose Clubs, Boutique Studios, YMCAs, JCCs, Parks & Recs, Universities, and Hospital Wellness Centers. (Connect with 35-100 Attendees at each Business Summit).

Marketing, Technology, Trends, Sales, Retention & Leadership

Three (3) days of laser-focused business sessions exclusively dedicated to marketing, technology, trends, sales, retention, products, programming, finance and leadership.





Digital and Print Advertising Opportunities

- Article in SCW eNewsletter
- eCoupons
- Use of SCW Organic Social Media (300,000+)
- Use of SCW Organic Attendee Email List (61,000+)
- Use of SCW Organic Attendee Text Message List (55,000+)
- Ad in Daily Email distributed to Convention Attendees
- Online Brochure Ad
- Welcome Bag Insert
- Inclusion in Emails promoting Convention



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